



### AWR Group Overview







REAL ESTATE



LIFESTYLE



INFORMATION TECHNOLOGY



LOGISTICS



INTERIOR FIT OUT



LIGHTING

AW ROSTAMANI IS A
CONGLOMERATE OF
14 COMPANIES IN DIVERSE
DISCIPLINES.





### **Our Story**

The story of AW Rostamani began in 1954 when Abdul Wahid and his brother, two sons of a local pearl trader, took the decision to set up a family business on the shore of the Dubai Creek. Inspired by their passion for reading, the brothers opened a library. They called it 'Al Ahliya Library', Dubai's first bookshop, importing much sought after books from Egypt, Syria, and Lebanon by Gulf Air through Bahrain.

Over the years, the enterprising Rostamani brothers developed a healthy pipeline of emerging partnership opportunities across all areas of business.

Today, the AW Rostamani Group is a conglomerate of 14 companies in diverse disciplines, committed to enriching lives through exceptional products and services.







### A Regional Powerhouse

The AW Rostamani Group is a multi-billion dollar UAE family business with wholly owned and partnership interests spanning a broad assets spectrum of commerceand industry and is considered one of the most robust conglomerates in the Middle East.

The Group enjoys a global reach and influence through strategic partnerships with a growing number of highly respected international brand principals. As a result ofits acknowledged business integrity and blue-chip reputation, AW Rostamanihas a healthy pipeline of emerging partnership opportunities across all areas of its business portfolio.

Collectively, the Group's subsidiaries and divisions have longstanding research, development and procurement agreements with more than 1,200 support companies and suppliers around the world.









AW Rostamani Group has been in the region since 1950's and everything we do is guided by our clear core values of 'Passion for excellence, Integrity in everything we do and Commitment to all stakeholders'. Across our businesses we are committed to running our business in a way that generates value for our clients, shareholders and employees.

We established KAR Group to provide customized and integrated logistics solutions for all businesses operating across the region. We stand out by being a strategic partner and providing efficient logistics solutions that can increase our client's economic value with a significant impact on revenues, bottom line, brand image and last but not the least, the end-customer satisfaction.



#### Mission

To add value to our customer's supply chain by providing cost effective solutions, efficient cargo handling & timely delivery

#### ntegrity

Commitment

**Values** 

Adding Value

Never Being Satisfied



To become a leading supply chain management solutions provider in GCC by 2020

**Industry Memberships:** 









Operating principally in the UAE and the GCC, KAR Transport maintains a network of trusted international partners across the Middle Eastern countries and beyond.

We operate a modernfleet of over onehundred trucks and purpose-built trailers, specifically configured to meet the unique needs of our customers.





### Our Services

Air Freight



Sea Freight



**Land Transportation** 



**Customs Clearance** 



**Automotive Logistics** 



Warehousing







# Air Freight



We pride ourselves in providing personalized & efficient air freight solutions. Our offering range from moving smaller consignments to international charter solutions. By catering to the varying requirements like Customer Urgency, Special attention to the Cargo, etc., we smartly execute our air freight services from or to anywhere in the world.

- ✓ Import & Export Services
- ✓ Airport To Airport, or Door to Door Services
- ✓ Consolidation Solutions
- ✓ Cross Country Solutions
- ✓ Full or Part Aircraft Charter Solutions
- ✓ Safe handling of both perishable & non-perishable cargo





# Sea Freight



We have a comprehensive Sea Freight service offering to cater to the needs of both International & Domestic Customers. We have built strong relations with shipping lines enabling us to offer services at competitive prices. We have no restrictions in the dimensions and weight of the goods and provide a wide range of services.

- ✓ Import & Export Services
- ✓ Door or to Door Services
- ✓ Consolidation Solutions
- √ Dangerous Goods
- √ Cross Country Solutions
- ✓ Safe handling of both perishable & non-perishable cargo



# Sea Freight – Specialized Services

#### **Ro-Ro Freight**

We also offer a specialized Roll-on/Roll-off (Ro-Ro) service for transportation of all types of wheeled cargo such as Automobiles, Project Cargo, Heavy Machinery and much more that are driven on & off the ship on their own wheels or using self-propelled trailer.

#### **Project Cargo**

We are capable in managing movement of heavy machinery (e.g. Pressure Vessels, Transformers, Boilers, Cable Drums etc.) for industry.

#### **Break Bulk**

Break bulk cargo refers to packaged but non-containerized cargo and is usually transported as individual items due to cargo often being oversized and overweight. Based on customer requirements, we are able to propose the most appropriate & commercially competitive haulage plan.











## Land Transport

We have the industry experience, market knowledge and local expertise to meet the evolving trucking needs of our customers. Our offering include *Flatbed Trailers, Box Trailers, Curtain Trailers, Reefer Trailers, Car Carrier Trailers and Pickups* for transportation within GCC & other Middle East Countries. In addition to alliance with competent transport partners, we also operate an in-house modern fleet of trucks & trailers equipped with GPS to cater to cargo movement requirements within UAE.

- √ Cross border transportation in GCC and ME
- ✓ FTL: Full Truckload / LTL: Less than Truckload (Bonded and Non-Bonded Transportation)
- ✓ Door or to Door Services
- ✓ Local Pickup and Deliveries
- ✓ Time sensitive / Temperature sensitive shipments









# Land Transport Coverage

#### Our coverage in the region:

- Saudi Arabia
- Qatar
- Kuwait
- Bahrain
- Oman
- Yemen
- Iraq

KSA Destination	Dammam	Riyadh	Jeddah
Via Batha Border	4-5 days	4-5 days	5-6 days
Via Causeway	5-6 days	5-6 days	6-7 days
Via King Fahd Airport	3-4 days	3-4 days	4-5 days



GCC/Middle East Destinations				
	Destination	City	Lead Time	
	Bahrain	Manama	4-5	
	Qatar	Doha	4-5	
	Kuwait	Safat	5-6	
<b>※</b>	Oman	Muscat	1-2	
	Yemen	Sanaa	8-10	
القاعكير	Iraq	Baghdad	12	
الله امكير	Iraq	Basra	12	
الفاكس	Iraq	Mosul	14	





### **Customs Clearance**



We offer world-class capabilities in custom clearing services. Our unparalleled service offerings ensure complete transparency & consistency that enable avoiding delays, fines & penalties.

- Registered with Dubai Customs e-mirsal portal and thus authorized to file customs documents.
- ✓ Experienced and dedicated team handling customs clearance and related issues
- ✓ Customer centric policy and action approach through highly efficient working procedure
- ✓ Up to date with latest regulations
- ✓ Tailored Cost-effective solutions
- ✓ Complete documentation and IT enabled system





# Automotive Logistics



Being one of our core strengths, we offer a unique reliable logistics solution to our Automotive Clients.

#### We take care of entire gamut of logistics transportation activities like:

- ✓ Car Transportation on Trailers (We can ship cars via land to Saudi Arabia, Kuwait, Bahrain, Qatar, Oman, Jordan, Egypt etc. Up to eight cars can be shipped on a Multi-Car Carrier Trailer. Single cars can also be shipped on single vehicle carrier called Recovery trucks as per customer requirements)
- ✓ Container Transportation from & to all ports within UAE
- ✓ Local distribution of Spare Parts and Allied Products through Pickups
- ✓ Customs clearance
- ✓ Freight forwarding (Air and Ocean)



# Warehousing

A network of our local and overseas partners, we are able to provide cost-effective warehousing solution that involves shared warehousing and 3PL solutions. Our aim is to create a platform for customers to have clean, safe and secured warehousing environment with specific focus on hygiene and Health, Safety, Security and the Environment (HSSE).

- Our capabilities include:
- ✓ Bonded & Non-Bonded Warehousing
- Airport and seaport transit warehousing at Dubai Airports and Jebel Ali Port
- ✓ Transportation to and from all auto exhibitions, races, auctions etc.
- ✓ Value Added Services like Packing, Labelling, Barcoding, Palletizing etc.





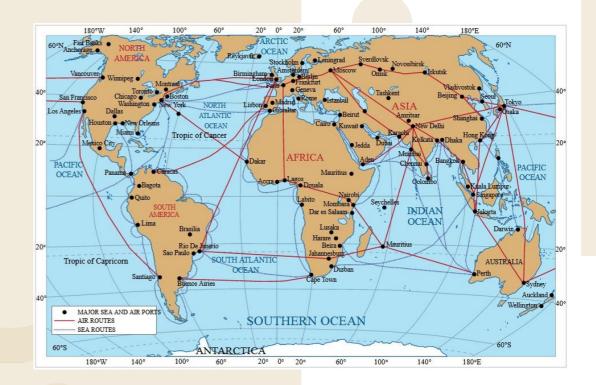


# Trade Lane Specialization

We have dedicated trade lane specialists with the expertise and freight buying power to make shipping from and to UAE simple and affordable as they now the carriers and where to get the best rates. Our trade lane specialists have extensive knowledge of their respective trading area such as Africa, Middle East, Indian subcontinent, Far East, Europe, Australasia and North America, giving them an excellent understanding of the local working practices, potential problems and more importantly the ground level experience of how to overcome them.

#### Our capabilities include: Trade lane specialists covering

- ✓ FCL and LCL service
- √ Service via all major ports
- ✓ Complete support with all customs and documentation requirements



























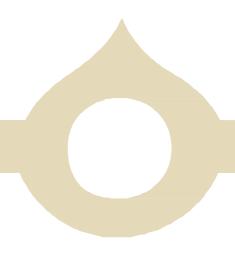




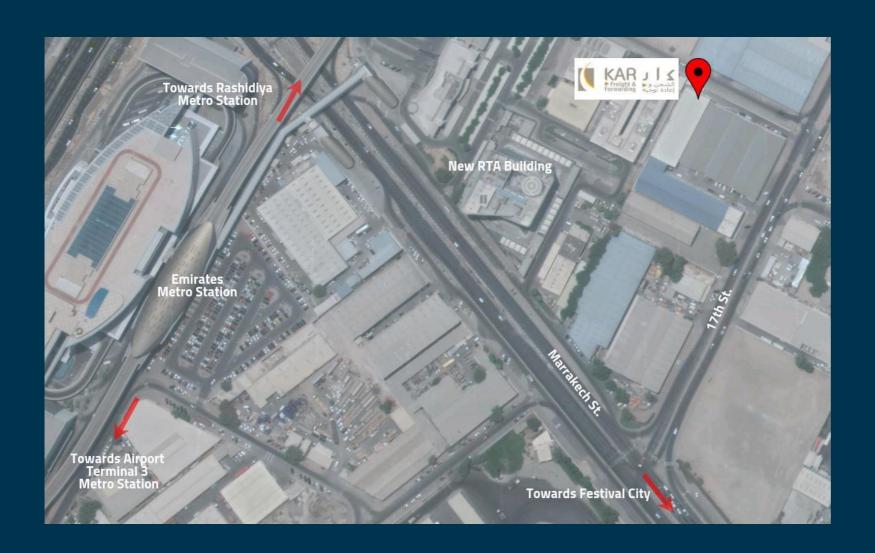




# Our Major Customers



# ContactUs



#### **KAR Freight and Forwarding LLC**

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